Carolina Panthers/Bank of America Stadium

Mr. Michael Hu Hydrotek International November 21, 2016

In 2007 Robert Elliot called on the stadium and wanted to show us a Hydrotek flush valve that would function without failure in our facility. Of course we were doubtful, and for good reason. Over the years we have had serval valves that claim reliability and every time the valves would fail under our normal operational conditions. To get my point across to Robert about the performance that we were looking for. We took the Hydrotek valve and packed the supply water inlet pipe full of sand. We installed the valve and flushed it. The valve worked perfectly. Needless to say I was sold at that point and started replacing our old valves with Hydrotek, which averaged about 10 a year. We started installing your valves back in 2007, and have never had any problems out of the 50 or so valves we had on sight.

However, The 50 or so valves we had replaced over the past 7 years did not come close to putting a dent in the 680 water closets at our facility. During the season in 2013 the city tied into a main near the stadium and caused large amounts of sediment to enter the building during an event and our diaphragm valves to fail open and of course lead to a loss in water volume. So much that we did not have any water on the upper levels. We were able to gain back control of the water pressure by turning off the failed valves, but the damage was done and over 50% of the water closets were not functioning for the remainder of the event. After the event we checked the Hydrotek valves we had installed and all of them functioned with no problem. Looking for a solution to the problem was not hard. I knew that the Hydrotek valves will not only take care of the problem but we will never have this issue again.

With a guarantee that we would never have this issue again we received the funds to replace half of our water closet valves with Hydrotek. We installed those valves on the main concourse in 2014 and we had no issues at all with Hydrotek and finished installing the other half of the valves in 2015.

My team and I would like to thank you and your team for a quality product that performs to expectations time and time again and the exceptional service that we receive from the technical staff on the rare occasion when we have a problem with a valve. We would also be more than happy to refer your product if needed.

Sincerely,

Shane Walden

Mechanical Systems Manager

Bank of America Stadium